

Managed Services Programs

Creating an effortless aircraft ownership experience



Aiming higher. Reaching further.

Skyservice™ is a best-in-class, trusted source with over 35 years of experience serving the North American business aviation market. We offer our signature client-first approach via a full spectrum of services tailored to help owners traverse the complex stages and regulatory requirements of aircraft ownership and operation.





Experience a better way to fly with Skyservice

Aircraft owners choose Skyservice for managed services because it makes good business sense. Our managed services programs create a seamless approach to aircraft ownership. Members benefit from the highest level of client service wrapped in bespoke amenities and tailored experiences.

We own and operate everything you need to reap the benefits – and enjoyment – of aircraft ownership. Beginning with your needs, we can handle everything for you – every event, every detail – or choose select services you'd like us to provide to augment your existing team. Either way, you'll experience expert, proactive services with consistent and transparent communication and reporting.

Our membership programs deliver an extraordinary, outsourced aircraft solution for those discerning clients who want the very best. We invite you to learn more about our fully managed Apex and highly regarded Velocity programs.





INTRODUCING OUR
MANAGED AIRCRAFT
SERVICES PROGRAMS

Apex

A FULLY MANAGED
SOLUTION



Velocity

A SUPPLEMENTAL MANAGED
CARE SOLUTION






Advantage No. 1

Single Point of Contact

For Apex and Velocity members, your client solutions executive (CSE) plays a key role in creating an effortless aircraft ownership experience for you.

Acting as your trusted advisor, your CSE guides you and your team through the onboarding process as well as all the value-added services we provide. A broad team of experts — from flight operations, crew management and operations, our charter program, scheduled and specialty maintenance, finance and accounting — support your team and the work of your CSE.





Advantage No. 2

Real-time Financial Insight and Data, at Your Fingertips

As a managed services client, you have instant access to your aircraft financials and reporting through our digital platform. Experience transparent, detailed information that enables you to make data-driven, decisive decisions. In addition, your dedicated financial billing specialist provides oversight and financial stewardship, recommending optimal ways to drive costs out of your ownership experience.

To ease the complications of expense reporting for pilots, we offer a crew credit card to streamline the organization and submittal of flight expenditures.



Advantage No. 3

Recruit and Retain the Very Best Crew

Finding the best aviation team for your aircraft is an art not a science. The market is highly competitive and skilled pilots and crew are challenging to secure. With Skyservice, you can leave the crew hiring and management to us.

We apply our decades of aviation experience and extensive pilot network to help identify, employ and train the best crew for your aircraft. As part of our service, we ensure your crew has the necessary qualifications, licenses, and training certifications, including recurring flight safety and simuflight courses, to keep your aircraft in flight.

For crew members, Skyservice is a top-choice employer. Pilots credit our extensive training opportunities, hands-on onboarding process, great benefits and reputation for excellence as reasons they build their careers at Skyservice.





Advantage No. 4

Offset Your Costs with Skyservice Charter

Add your aircraft to the Skyservice Charter program and gain opportunities to recoup some of the associative costs of aircraft ownership. For Apex and Velocity* members, your CSE consults with you to customize a charter flight program best suited to your situation. We craft programs that balance the frequency with which you fly to your charter hours' activity. These programs are designed always to retain optimal value for your asset.

Our charter client base is comprised of our top clients, most of whom are business leaders who own their own jets. Apex members can opt in or out of the charter program.

**minimum 100 hour requirement for charter*





Advantage No. 5

Seamless Flight Experience

Our aircraft management members and their teams have direct access to our Global Operations Center (GOC), which professionally arranges, manages and monitors all flight-related activities. We call upon our crew schedulers, flight planning experts, maintenance controllers and flight concierges to ensure your aircraft is prepped on time and equipped with the on-flight amenities you require. The GOC initiates all the activities necessary to ensure your flights are flawless, including making FBO reservations, securing over-flight permits, initiating flight follow service, scheduling crew and itineraries, complimentary flight concierge activities, and much more.



Advantage No. 6

Our Proactive Approach to Maintenance

A planned approach to scheduled maintenance is optimal for aircraft readiness and for its continued safe operation. Our members enjoy VIP-level services that include priority scheduling, direct access to our OEM-certified maintenance facilities, and 24/7 aircraft on ground (AOG) services throughout the world.

Our ability to provide extensive OEM-certified maintenance services on-site at our FBO locations offers significant upside to our clients. With Skyservice, you don't need to relocate or fly your aircraft to a distant location for repair.

We provide rapid response to your maintenance needs via our non-destructive testing (NDT) facilities and Level III-certified technicians, as well as our on-site parts store stocked with \$2.5 million of aircraft parts. Velocity members can request this level of oversight for a monthly fee.






Advantage No. 7

Guidance You Can Rely On

At Skyservice, our industry knowledge is decades deep and spans the full spectrum of business aviation services. We take a comprehensive approach to complex problem solving, supporting our clients throughout their aircraft ownership life cycle by creating value at each touchpoint.

When you work with Skyservice, you benefit from our accrued knowledge from years of daily oversight involving engineering and maintenance proficiency on a wide variety of aircraft, the ins and outs of flight operations, global market and marketing expertise to aid in aircraft acquisition and sales, legal and accounting expertise that directly impacts your aircraft situation, and much more. Put our consultative and unbiased approach to work for you.





Learn more about our managed services programs, client-first service model, and unmatched commitment to the safety, security and privacy of our clients.

We can create a custom tailored solution that fully supports your needs.

Canadian Locations

Global Headquarters

5455 Flightline Drive
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Toronto Midfield (CYYZ)

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