



AIRCRAFT SALES & ACQUISITION



skyservice™
Business Aviation

AIRCRAFT
MANAGEMENT

AIRCRAFT
CHARTER

AIRCRAFT
MAINTENANCE

FBO

AIRCRAFT SALES
& ACQUISITION



THE ULTIMATE CUSTOMER EXPERIENCE AWAITS YOU

WITH SKYSERVICE™ AIRCRAFT SALES & ACQUISITION

If you are looking to sell or acquire an aircraft, Skyservice's experienced team will work with you to ensure that you are our top priority. We are committed to exceeding your expectations. With over 30 years of experience in Canadian aviation, we have been leading the industry in managing, operating and performing maintenance on thousands of aircraft. This first-hand knowledge of a broad range of aircraft allows us to empower you with all of the necessary information to understand the details of the sale or purchase. Our strong operator relationships allow Skyservice to best promote your aircraft and gain access

to a much larger pool of aircraft to find you the best fit to meet your needs.

Skyservice is a proud member of IADA (International Aircraft Dealers Association). Only the best and most trusted aircraft sales specialists are invited to join this prestigious organization, as IADA provides brokers with a stringent code of ethics that must be followed, providing buyers and other brokers the peace of mind that they will be taken care of in the most honest and transparent way.





OUR AIRCRAFT SALES & ACQUISITION SERVICES INCLUDE:

Aircraft Listing

- Extensive market research and analysis of your aircraft
- Innovative marketing strategies to best promote your aircraft
- Detailed, customized reporting
- Professional, experienced and knowledgeable brokerage team
- Management of offers and negotiations
- Management of listings on industry-leading sites and publications
- Resources and tools available to support aircraft importation and exportation
- Guidance for pre-purchase inspection
- Access to a large network of owners and sellers
- Generation of organic leads
- In-house legal support
- In-house customs consulting

Aircraft Acquisition

- Consultation and analysis of mission profile
- Model selection
- Worldwide market review
- Pre-purchase negotiations
- Type-qualified maintenance personnel onsite to manage aircraft inspections
- Closing (set-up escrow agent, provide recommendations for legal counsel, manage Transport Canada delegate)
- Post-closing support (HR support if necessary for the hiring of pilots, ferry flight coordination)



ABOUT SKYSERVICE™

Founded in 1986, Skyservice is Canada's leader in business aviation. With facilities in Calgary, Toronto, Ottawa and Montréal, Skyservice is dedicated to world-class service and the highest levels of safety and security. Our skilled Maintenance teams, outstanding Fixed Base Operations facilities, first-class Aircraft Management, Charter Services, Aircraft Sales and HondaJet Aircraft Sales provide our customers with an experience that is truly above and beyond.



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