

Managed Services Programs

Creating an effortless
aircraft ownership experience

Aiming higher. Reaching further.

SkyService™ is a best-in-class, trusted source with nearly 40 years of experience serving the North American business aviation market. We offer our signature client-first approach via a full spectrum of services tailored to help owners traverse the complex stages and regulatory requirements of aircraft ownership and operation.



Experience a better way to fly with Skyservice

Aircraft owners choose Skyservice for managed services because it makes good business sense. Our managed services programs create a seamless approach to aircraft ownership. Members benefit from the highest level of client service wrapped in bespoke amenities and tailored experiences.

We own and operate everything you need to reap the benefits — and enjoyment — of aircraft ownership. From start to finish, we take care of it all — every event, every detail. Whether you want us to manage everything on your behalf or simply enhance the capabilities of your existing team with select services, we adapt our services to match your preferences and priorities. Either way, you'll experience expert, proactive services with consistent communication and reporting.

Our membership offerings deliver an extraordinary, outsourced aircraft solution for those discerning clients who want the very best. We invite you to learn more about our fully managed Apex and highly regarded Velocity programs.



Introducing our managed aircraft services programs

Skyservice offers two managed service programs to meet the distinct needs of our clients. Select from our full-service Apex program to benefit from our extensive capabilities or handpick select services we offer through our Velocity program to build a program that best supports your team.

Apex

A FULLY MANAGED
OWNERSHIP SOLUTION

Velocity

A SUPPLEMENTAL
MANAGED CARE SOLUTION

Advantage No. 1

Dedicated client service team

For Apex and Velocity members, your account manager plays a key role in creating an effortless aircraft ownership experience for you. As your primary contact, your account manager connects you to subject matter experts within Skyservice and guides you and your team through all the value-added management services we provide. These span from expert maintenance repair and upgrades, to amenity-rich services at our private jet centers, to your flight arrangements and coordination via our Flight Centre.

The Flight Centre coordinates all the activities necessary to ensure each flight is flawless, from preparing reservations and flight permits, to scheduling crew and providing complimentary flight concierge services.





Advantage No. 2

Real-time financial insight and data, at your fingertips

As a managed services client, you have instant access to your aircraft financials and reporting through our digital platform. Our managed clients also benefit from professional analysis of all aircraft finances, including travel costs and receipts. By reviewing and reconciling account costs regularly, the billing team ensures your statements are vetted and accurate, which helps you make informed decisions regarding your aircraft.

To ease the complications of expense reporting for pilots, we offer a crew credit card to streamline the organisation and submittal of flight expenditures.



Advantage No. 3

Recruit and retain the very best crew

Finding the best aviation team for your aircraft is an art not a science. The market is highly competitive and skilled pilots and crew are challenging to secure. With Skyservice, you can leave the crew hiring and management to us.

We apply our decades of aviation experience and extensive pilot network to help identify, employ and train the best crew for your aircraft. As part of our service, we ensure your crew has the necessary qualifications, licences, and training certifications, including recurring flight safety and simuflight courses, to keep your aircraft in flight.

For crew members, Skyservice is a top-choice employer. Pilots credit our extensive training opportunities, hands-on onboarding process, great benefits and reputation for excellence as reasons they build their careers at Skyservice.



Advantage No. 4

Offset your costs with Skyservice Charter

Add your aircraft to the Skyservice Charter program and gain opportunities to recoup some of the associative costs of aircraft ownership. For Apex and Velocity* members, your account manager consults with you to customize a charter flight plan best suited to your situation. We craft programs that balance the frequency with which you fly to your charter hours' activity, ensuring you always retain optimal value for your asset.

Our charter customer base is comprised of our top clients, most of whom are business leaders who own their own jets. Apex members can opt in or out of the charter program.

**Minimum 100-hour requirement for charter*

A man with a beard and short dark hair, wearing a light blue button-down shirt and a black headset with a microphone, is seated at a desk. He is looking off to the side with a slight smile. His hands are on a black keyboard. On the desk in front of him is a tablet and some papers. The background is a modern office with large windows and glass partitions.

Advantage No. 5

Broad network of locations and services

Apex and Velocity members also enjoy benefits when they use the Skyservice FBO network.

Positioned in the travel corridors that our customers frequent most, our FBOs are known for their welcoming hospitality, luxurious amenities, and features designed to help our clients, passengers, pilots and crew prepare for their flight. In addition, you gain discounted fuel rates, waived ramp fees, and access to our extensive time-tested aviation network that spans the world.

Frequent flight corridors to and from our FBOs include Miami and Ft. Lauderdale, Florida; Napa, California; the Caribbean and Mexico; and New York.

Advantage No. 6

Our proactive approach to maintenance

A planned approach to scheduled maintenance is optimal for aircraft readiness and for its continued safe operation. Our members enjoy VIP-level services that include priority scheduling, direct access to our OEM-certified maintenance facilities, and 24/7 aircraft on ground (AOG) services throughout the world.

Our ability to provide extensive manufacturer-approved maintenance solutions on-site at our FBO locations offers significant upside to our clients. With Skyservice, you don't need to relocate or fly your aircraft to a distant location for repair.



Advantage No. 7

Guidance you can rely on

At Skyservice, our industry knowledge is decades deep and spans the full spectrum of business aviation services. We take a comprehensive approach to complex problem solving, supporting our clients throughout their aircraft ownership life cycle by creating value at each touchpoint.

When you work with Skyservice, you gain the advantage of our accrued knowledge from years of daily oversight involving engineering and maintenance proficiency on a wide variety of aircraft. You also benefit from our deep experience in flight operations, global market insights to assist with aircraft acquisition and sales, as well as legal and accounting guidance that directly impacts your aircraft situation. Put our consultative and unbiased approach to work for you.



Learn more about our managed services programs, client-first service model, and unmatched commitment to the safety, security and privacy of our clients.

We can create a tailored solution that fully supports your needs.

Canadian Locations

Global Headquarters

5455 Flightline Drive
Mississauga, Ontario L5P 1B2
+1.888.759.7591

Toronto Midfield (CYYZ)

6120 Midfield Road
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+1.905.677.3300

Toronto South (CYYZ)

5455 Flightline Drive
Mississauga, Ontario L5P 1B2
+1.905.362.6800

Calgary (CYVC)

575 Palmer Road NE
Calgary, Alberta T2E 7G4
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Montréal FBO (CYUL)

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Montréal MRO (CYUL)

1200 Boulevard Percival Reid
Montréal, Québec H4S 0A1

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Ottawa (CYOW)

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Ottawa, Ontario K1V 9B4
+1.613.739.3776

Vancouver (CYVR)

5360 Airport Road South
Richmond, British Columbia V7B 1B4
+1.778.561.5092

U.S. Locations

Bend, Oregon (KBDN)

63132 Powell Butte Highway
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Ft. Lauderdale, Florida (KFLL)*

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Fort Lauderdale, FL 33315
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Helena, Montana (KHLN)

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Miami, Florida (KOPF)*

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